**SIMULATION GAME**

**CARD 1**

**CONSUMER (Impoverished country)**

***CHARACTER***: Unhappy, polemic people that must show their disagreement with the Government Economical Policy, although they know nothing about Economics, and mind only about how expensive things are.

***DOCUMENTS:***

These documents may be useful as orientation, but it would be advisable that you prepared your own documents.

**COMPLAINTS**

1. Government cannot control inflation.
2. Government economical policy benefits employers, not the majority of consumers, as we earn little money or are unemployed.
3. The few investments government makes are useless and are made in non-priority areas. They should invest in agroindustrial area and reduce importations.
4. There is no kind of unemployment benefit, and almost no Social Security.
5. Sometimes products in bad conditions or full of additives are sold. Government doesn’t rule these sanitary aspects.

**FEAR OF INSTALATION OF TANSNATIONAL**

1. We doubt that the government is able to control the transnational operations. We have also doubts about how these operations are going to change prices in our markets.
2. We doubt not only that new jobs are going to be created, but also that a staff reduction can take place.
3. We have doubts about the transnational technology and how it can influence our health and environment.

**CONGRATULATIONS TO THE GOVERNMENT FOR THE INSTALATION OF TRANSNATIONAL**

We are happy about the government decision, as we are sure that it will supply our old-fashioned industry of the newest technology, not only assuring the fulfilment of international health regulation, but also helping to preserve environment.

STRATEGIES *to make your interests prevail*

We point here some strategies used by different groups to get heard and have their interests taken into consideration.

You must choose the most convenient and realistic ones for your character, considering the social group you are representing.

**Strategies:**

Press notices, letters to the government, demonstrations, strikes, pressing measures (direct or non-direct), blackmailing, bribes…

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**SIMULATION GAME**

**CARD 2**

**TRANSNATIONAL (Enriched country)**

***CHARACTER***: Ambitious, organized, paternalist people that must show a big economical power, a big dynamism, a firm decision making, with no doubting, mainly interested in getting benefits and whose chat is centred in monetary topics, not forgetting their ostentation in political power affairs.

The “main house” is settled in an enriched country. Their decisions are taken in “secret” meetings where different reports are discussed: economical, technical, confidential…

***DOCUMENTS:***

These documents may be useful as orientation, but it would be advisable that you prepared your own documents.

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| **Technical report**:   1. Labour costs very cheap and we don’t need any qualified workers. 2. There is no strict regulation to prevent deforestation. 3. Arable land is quite cheap, so it will be easy to acquire it to plant cocoa. 4. Goods transport is also easy as there is a river near the plantations, along which our ships could sail. 5. Bureaucratic procedures are easily solved. 6. Customs are almost inexistent. |
| **Economical report**  Topics in favour of the installation of transnational:   1. Great benefits will be achieved having the control over the cocoa production, as we will have cheap raw material assured. 2. With our technology, we would reduce the raw material production costs. 3. The country market would be more easily penetrated, getting bigger economical, political and social power. 4. There are attractive tax incentives, low taxes, government credits with low interests, etc.   Topics against:   1. Getting benefits out of the country has limitations. 2. We can control raw material price in other ways, without our installing in the country. 3. DC (Developing Country) market is not so interesting from an economical point of view. |

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| **Confidential report**   1. The Ministry of Work supports the installation, as we are going to create some non-direct jobs. 2. Economy Ministry also supports it, as investments in this country have fallen down. 3. Opinions among the DC population are split, but there is some suspicion in the settling neighbourhood. 4. The Prime Minister has some doubts about the settling, ‘cause of the electoral compromise with “people”. |

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**SIMULATION GAME**

**CARD 3**

**MASS MEDIA**

***CHARACTER***: Active, dynamic, curious people, who know slightly about many topics, but none of them deeply. They are very influential, as they ”create opinion”. Nobody wants to have them against and everybody try to use them to let their voice be heard among the population.

***HOW TO ACT***

Mass media play a very important role in a simulation game, as they let the group know the beginning point, by the “News”. Furthermore they are in charge of following the events. Sometimes they will act as speakers of the different groups, reading aloud the news they are given, or writing their own news; sometimes they will let a TV program for the social groups to intervene, being, thus, their role a facilitator one.

Mass media are also in charge of finishing the game. When the government has decided about the transnational settling, they will interview the different groups to find out whether they find it satisfactory and why.

***DOCUMENTS:***

These documents may be useful as orientation, but it would be advisable that you prepared your own documents.

NEWS:

Good evening! We begin with the summary of the most important news happened today in Guateguay.

The demonstration happened today in front of “Treslé” factory against the mass redundancy of workers, took place with normality, ending at the planned time.

In the National Producers meeting celebrated this morning in “Carsilia”, the government has made a call to national and foreign producers, to invest in the country to make possible the way out of the crisis.

Sugar cane prices are still going down, its index placed in 2,5 in international markets.

Dollar has quoted today at 1.350, keeping its up line all the week. This fact has a negative repercussion in external debt, that´s growing up each day.

According to rumours that have reached us, the transnational “Chocoibérica” has in mind the settling of a subsidiary in our country.

The strong tropical rains in Caicaguita Region ruined the experimental yucca plantings.

You will keep on writing news with the information the groups give you.

**SIMULATION GAME**

**CARD 4**

**WORKERS (Impoverished country)**

***CHARACTER***: Polemic, unhappy people, which must show their global disagreement with the government in every topic, laying stress in the fact that their interests are damaged by government actions and lack of actions some other times.

***DOCUMENTS:***

These documents may be useful as orientation, but it would be advisable that you prepared your own documents.

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| ***We demand:***   1. A reduction of working time. 2. A minimum of hygienic conditions in our working places. 3. The fulfilment of working security regulation. 4. The creation of new jobs. 5. Pay rise in accordance with inflation. 6. No gender, age, race, religion or political discrimination. |

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| ***Answer to the decision of settling the transnational***   * We want to show our concern about the future of our jobs. * We are afraid that they will bring their own qualified foreign workers, instead of hiring national workers. * We are also afraid of the possible wage discrimination between national and foreign staff. * We are, finally, concerned about the working conditions in these kind or firms, as they look more like robots than people at work. |

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**SIMULATION GAME**

**CARD 5**

**GOVERNMENT (Impoverished country)**

***CHARACTER***: Populist, intransigent people that must show good disposition for dialogue and that convince with their promises. Among them, they talk about how ignorant the majority of population is. Their most common expressions are “for the sake of the republic” “for the sake of democracy”.

***DOCUMENTS:***

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| Speech about crisis addressed to the people  “Our people are facing an unfair situation, which stems from a very heavy legacy, and that none of us should pay. Nevertheless, even having received a country mortgaged by the previous government, we are making great diplomatic efforts in international institutions, looking for less drastic measures. This mustn’t disappoint us and we must keep on tightening our belt if we want to preserve our beloved democracy.  Sometimes government has some doubts, but we have no doubt that poor people have basic needs to fulfil and this will only be possible if economy begins to grow again. There is no other way out, there must be economical growth. | | |
| Speech addressed to producers  “Government recognizes all the efforts the producers of our country are making, risking their money in national firms, led by their huge faith in the future of our homeland. But this shouldn’t get our mind away from the difficult economical situation.”  Or also:  “Producers seem not to remember our long-time-ago meetings in which we agreed that if they didn’t take some risks, we would have to open our economy to foreign capital. They want to keep this as a private estate, and this is no longer possible in nowadays world. Don’t forget we are in the 21th century. | | | | | |
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| Speech addressed to workers  Our country needs competitive products. This means that, besides a considerable increase of productivity, there must be wage moderation, a common effort to get out of crisis. Speaking about the other demands, the government has approved and will keep on doing it, rules and laws in order to defend workers rights, in the frame of peaceful coexistence with other economical and social groups, in benefit of our democratic trajectory.” | | |
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| Speech communicating the agreement with the transnational to the people  Government believes necessary to transmit the people some hope, as today we have taken a huge step. Today we can welcome to our country this transnational, which is going to develop our markets and create new jobs. | | |  | | |

Structural adjustment speech

The international Institutions that give us credit to reactivate our economy demand us to adjust our economical structure in order to assure growth and, however drastic this may look it is comprehensible, as the credits given previously were misused and they don’t want to make the same mistake again.

RECOMENDATIONS

Government will be pressed by different interests. You must manage these pressures the best you can, agreeing to some of them and refusing the others. Government can communicate their actions by press conferences, communicates or any other way they find satisfactory.

**SIMULATION GAME**

**CARD 6**

**PRODUCERS (Impoverished country)**

***CHARACTER***: Ambitious, dynamic, polemic people that must show (in a first moment) certain complicity with the government, shown by their smiles. Their conversation topics are centred on money, benefits, what would be of the country without the risks they assume, etc.

***DOCUMENTS:***

These documents may be useful as orientation, but it would be advisable that you prepared your own documents.

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| Suggestions addressed to the government about economical policy   1. The government should give the employers more fiscal benefits in order to increase production and employ more workers. 2. The government should buy all the material needed by the Public Sector to the national producers. 3. They should give us low interest credits, so that we could buy high technology we lack of. 4. We should be allowed to sack or hire workers according to our point of view, e.g. more flexibility in labour market. |

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| Reaction to the announcement of the agreement with the transnational  We want to express our outrage about what government has done with our main exportation income produce: cocoa. Government, instead of protecting our national industry, is selling us to foreign capital and is developing liberalizing policies to let foreign products invade our markets. Today is a backward step in the economical development of our country and in the national industry consolidation process. |

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| Our congratulations to the government as they have born in mind national interests  However sad it may seem to us, the government decision is necessary for the economical reactivation of our country. National industry has revealed impotent to generate sources that can be allocated to I+D, so we think that settling of the transnational will facilitate technological transference to our national industry and, obviously, this favours us. |

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**SIMULATION GAME**

**CARD 7**

**ECOLOGIST GROUPS (Impoverished country)**

***CHARACTER***: Rebel, unhappy, active people with a global vision that try to stop environment damage, mobilizing public opinion to press the government.

***DOCUMENTS:***

These documents may be useful as orientation, but it would be advisable that you prepared your own documents.

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| **Scientific studies reports**   * Forest burnings destroyed in our country   In 2009………………………….204000km2 of tropical forest  In 2010…………………………..250000km2 of tropical forest  In 2011………………………….280000km2 of tropical forest  The following CO2 emitted by combustion contributes to greenhouse effect.   * Tropical soil fertility is low. Nutrients are on the surface, being the soil a support not a nutrient source. * One of the main richness of our country is the genetic reserves of our jungles. Some examples: * There are 250000 species of known plants. 115000 of them are in the tropical forests * 1/5 of all the species of birds and 90% of primates live in tropical forests. * Of 3000 plants identified as anticancer, 70% are in tropical forests. * Erosion and loss of soil increase when the trees protection is eliminated. The soil is exposed to torrential rains and burning heat of our latitudes. | | |
| **Arguments for the opposition**   * We already know that our leaders are interested in “occupying” jungle at any price, even using transnationals. They don’t mind mortgaging natural resources if, in return, “National Sovereignty” is preserved. * The settling of the transnational in our country will mean increasing our jungles deforestation, already exhausted, to plant cocoa. |

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